MANAGEMENT ACCOUNT

For The Period Ended 30 June 2014

Universal Insurance Plc

RC 2460

Universal Insurance Plc Statements of Changes in Equity (COMPANY) for the period ended 30 June 2014

Company In millions of Nigerian naira	Share Capital	Share Premium	Revaluation reserve	Contingency reserve	Fair value reserves	Retained earnings	Total
Balance at 1 January 2014	N'000 8,000,000	N'000 825,018	N'000 540,268	N'000 265,713	N'000 979,308	<u>N'000</u> (1,882,478)	N'000 8,727,829
Total comprehensive income Profit and loss		-				<u> </u>	-
Other comprehensive income Impairment gain/(loss) on trade and other receivables Net gain/(loss) on investments now classified as AFS						<u> </u>	-
Adjustment of FA items ommitted in account Other comprehensive income	-	-	-	-	-	-	-
Balance at 1 January 2014	8,000,000	825,018	540,268	265,713	979,308	(1,882,478)	8,727,829
Balance at 1 January 2014	8,000,000	825,018	540,268	265,713	979,308	(1,882,478)	8,727,829
Total comprehensive income for the period Profit or loss	<u> </u>	-			<u> </u>	<u> </u>	-
Other comprehensive income Gain on the revaluation of land and buildings Fair value changes in AFS financial assets Transfer to contingency reserve	-		-	-			- - - -
Other comprehensive income for the period	-	-	-	-	-	-	-
Total comprehensive income for the period Balance at 1 January 2014	- 8,000,000	- 825,018	- 540,268	- 265,713	- 979,308	- (1,882,478)	- 8,727,829
Balance at 1 January 2014	8,000,000	825,018	540,268	265,713	979,308	(1,882,478)	8,727,829
Total comprehensive income for the period Profit or loss						39,917	- 39,917
Other comprehensive income Gain on the revaluation of land and buildings Net Fair value changes in AFS financial assets	-	-	-	-	-	-	-
Transfer to contingency reserve	-	-	-	12,773	-	(12,773)	
Other comprehensive income for the period	-	-	-	12,773 12,773	-	(12,773) 27,144	- 39,917
Balance at 30 JUNE 2014	8,000,000	825,018	540,268	278,486	979,308	(1,855,334)	8,767,746

UNIVERSAL INSURANCE PLC CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

As at 30 June 2014

	NOTES 30-Ju		30-Jun-13
Assets		N'000	N'000
Cash and Cash Equivalents	6	521,114	308,523
Financial Assets	7	2,913,007	2,279,253
Trade Receivable	8	-	-
Reinsurance Assets	9	70,595	15,560
Deferred Acquisition cost	10	64,690	49,810
Other Receivable	11	113,736	1,722,411
Investment in Subsidiaries	12	2,561,666	2,561,666
Investment Properties	13	934,118	934,118
Intangible Asset	14	6,036	4,752
Property, Plant and Equipment	15	2,460,044	2,519,420
Statutory Deposits	16	335,000	335,000
Total Assets		9,980,005	10,730,513
Liabilities			
Insurance Contract Liabilities	17	454,257	389,457
Borrowings	18	-	-
Trade payable	19	13,888	19,574
Other payable	20	154,711	1,742,325
Employee benefit liability	21	1,178	-
Income Tax liabilities	22	132,255	119,167
Deferred tax liabilities	23	455,970	447,305
Total Liabilities		1,212,259	2,717,828
Equity			
Issued and paid Share capital	24. 1	8,000,000	8,000,000
Share Premium	24. 2	825,018	825,018
Contigency Reserves	24. 3	278,486	244,264
Fair value reserve	24. 4	979,308	950,425
Fixed asset revaluation reserve	24. 5	540,268	540,268
Retained earnings	24. 6	(1,855,334)	(2,547,289)
Shareholders funds		8,767,746	8,012,686
Other equtiy instruments		-	
Non - controlling interests		-	-
TOTAL EQUITY & LIABILITIES		9,980,005	10,730,514

UJOATUONU BENEDICT CHIEF EXECUTIVE OFFICER FRC/2013/CIIN/0000003282 SAMUEL U. NDUBUISI CHIEF FINANCE OFFICER FRC/2013/ICAN/0000003290

Universal Insurance Plc

Statements of Comprehensive Income For the PERIOD ended 30 June 2014

For the PERIOD ended 30 June 2014	•• •		
	Notes	30-06-2014	30-06-2013
	—	N'000	N'000
Gross Premium written	25	425,777	374,529
Decrease/(increase) in unearned premium	20	(160,175)	(201,633)
Gross Premium Earned		265,602	172,896
Reinsurance Premium Expense	26	-	(7,896)
Net Insurance Premium Income		265,602	165,000
Fees and Commission income	27	-	2,298
Total Underwriting Income		265,602	167,298
Insurance benefits		<i></i>	
Claims expenses	28	(33,981)	14,268
Claims Expense Recovery from reinsurance	28	586	5,689
Change in contract liabilities Net insurance benefit and claims	28	(33,394)	<u>(8,805)</u> 11,152
Net insurance benefit and claims	-	(33,394)	11,152
Underwriting Expenses		<i>.</i>	
Acquisition expenses	29	(14,739)	(33,021)
Maintenance expenses	_	(38,645)	- (22.024)
the demonstration of the second		(53,384)	(33,021)
Underwriting Profit/(Loss)	-	178,823	145,429
Investment income	30	132,271	112,279
Other operating income		-	-
Total investment income	_	132,271	112,279
Net Income	-	311,094	257,708
Impairment charges	31 (i)	-	-
Net realised gains/(loss) on financial assets	31 (ii)	-	-
Net fair value gain/(loss) on investment properties	31 (ii)	-	-
Other operating and administrative expenses	32	(269,076)	(172,642)
Total Expenses	-	(269,076)	(172,642)
Result of operating activities		42,018	85,065
Interest expense	33	-	-
Profit or (Loss) before Taxation	_	42,018	85,065
Income Tax Expense/ (Credit)	_	(2,101)	(8,507)
Profit or Loss after Taxation	-	39,917	76,559
Profit attributable to:			
Equity holders of the Company		39,917	76,559
Non-controlling interest		- 39,917	- 76 550
Profit/(loss) for the period	-	39,917	76,559
Other Comprehensive income			
Items within OCI that may be reclassified to the profit or loss;			
Fair value changes in AFS financial assets	24. 4	-	-
Deferred tax impact of changes in AFS financial assets	23	-	-
Items within OCI that will not be reclassified to the profit or loss;			
PPE revaluation gains	24.5	-	-
Deferred tax impact of revaluation gains	23	<u> </u>	-
Other comprehensive income for the period Total comprehensive income	-	39,917	76,559
Total comprohensive income attributable to			
Total comprehensive income attributable to: Equity holders of the company		39,917	76,559
Non-controlling interests		-	
Total comprehensive income for the period		39,917	76,559
Earnings per share-(basic and diluted)	34	0.25	0.48

Universal Insurance Plc

Statement Of Cash Flows

For the year ended 30 June 2014	30- Jun-2014	31-Dec-2013
	N'000	N'000
Cash flows from operating activities		
Insurance premium received from policy holders,Brokers & Agents,Cedants	265,602	567,763
Commission received	-	2,247
Reinsurance receipts in respect of claims	586	8,425
Reinsurance premium paid	-	8,263
Other operating cash payments	(116,373)	(281,650)
Insurance benefits and Claims paid	(33,981)	(101,327)
Payments to intermediaries to acquire insurance	(53,384)	(101,669)
Interest Received	132,271	153,813
Dividend Income Received	-	317
Cash generated from operations	194,721	256,182
Company Income Tax paid	(4,000)	(7,000)
Net cash provided by operating activities	190,721	249,182
Cash Flows from Investing Activities		
Purchase of property, plant and equipment	(1,094)	(1,413)
Investment income and other receipts	-	16,657
Net Cash provided by investing activities	(1,094)	15,244
Cash Flows from Financing Activities		
Proceeds from borrowings	-	-
Net cash provided by financing activities	-	-
Net Increase/(decrease) in cash and cash equiv.	004 407	
Cash and Cash equivalent at the beginning	331,487	67,060
Net increase/decrease in cash and cash equivalents	189,627	264,426
Cash and Cash equivalent at the end of period	521,114	331,486

Earnings per share 34

Earnings per snare	30-Jun-2014 N'000	30-Jun-2013 N'000
Profit attributable to equity holders	39,917	76,559
Weighted average number of ordinary shares in issue (in thousands)	16,000,000	16,000,000
Basic earnings per share (kobo per share)	0.25	0.48

The calculation of basic earnings per share at 31 December 2013 was based on the profit attributable to ordinary shareholders and weighted average number of ordinary shares

35 Related parties

35.1 Conau Limited

Conau Limited is the major shareholder of the company. It carried out various transactions on behalf of Universal Insurance PIc via a deed of assignment. Conau carried out various transactions from purchase of investment properties, investment in other companies and other transactions that have been incorporated into these financial statements in the prior year.

35. 2 African Alliance Insurance Plc

This is a sister company. Universal Insurance PIc has a common directorship with the company through its major shareholder, Conau Limited. Universal Insurance PIc carried out various transactions on behalf of the company in the past. These have been incorporated int the financial statements. The companies have shareholding interest in each other.

35.3 Molit Hotels Limited

This is a subsidiary of the company. Various transactions were carried out by Universal Insurance PIc on behalf and with the company in the past. These transactions have been incorporated into the financial statements in the prior year.

35.4 Universal Hotels Limited

This is a subsidiary of the company. Various transactions were carried out by Universal Insurance PIc on behalf and with the company in the past. These transactions have been incorporated into the financial statements in the prior year.

35.5 Related party transactions

Related party	transaction	
Conau Limited	Business acquisition	
African Alliance Insurance Plc	Insurance policy	
Employees and directors		
a. Employees The average number of persons employed by the		
Company during the year was as follows:		
	30-Jun-2014	30-Jun-2013
	Number	Number
Executive directors	4	4
Management	6	6
Non-management	65	62
	75	72

UNIVERSAL INSURANCE PLC		
COMPUTATION OF SOLVENCY MARGIN AS AT June 30, 2014		JUNE 2014 N'000
1 ADMISSIBLE ASSETS Cash and bank balances Financial Assets Trade Receivable		521,114 2,913,007 - 70,505
Reinsurance Assets Other Receivable Investment in Subsidiaries Deferred Acquisition cost Investment Properties		70,595 113,736 2,561,666 64,690 934,118
Intangible Asset Property, Plant and Equipment Statutory Deposits		6,036 2,460,044 <u>335,000</u> 9,980,005
Less: Non Admissible Assets: Financial Assets (3 1/2% War Stock UK) Revaluation surplus	A	(10,086) (540,268) (550,354) 9,429,651
2 ADMISSIBLE LIABILITIES		
Insurance Contract Liabilities Trade payable Other payable Employee benefit liability Income Tax liabilities Deferred tax liabilities		454,257 13,888 154,711 1,178 132,255 <u>455,970</u> 1,212,259
Less Non Admissible Liabilities: Due to other insurance and reinsurance companies	В	(13,888)
Solvency Margin (A-B) 15% of Net Premium (385,759 *15%) Minimum required paid up capital	C D E	8,231,280 39,840 3,000,000

Basis for conclusion:

The solvency margin arrived at in C above shall not be less than 15 per centum of the net premium income D or the minimum paid-up capital E which ever is greater.

Conclusion:

The company is solvent since its solvency margin of N8.008 billion is higher than the minimum paid up capital of N3.00 billion. $_6$

THE UNIVERSAL INSURANCE PLC

UNDERWRITING REVENUE ACCOUNT FOR THE PERIOD ENDED 30 June 2014

			GENERAL							
	MOTOR	FIRE	ACCIDENT	BOND	ENGINEERING	OIL & GAS	AVIATION	MARINE	2014	2013
	N`000	N`000	N`000					N`000	N 000	N`000
Direct Premium Written	24,549	4,570	56,964	16,719	4,308	-	62,188	16,530	185,828	288,175
Reinsurance Accepted	18,644	26,988	12,215	1,785	6,270	168,551	-	5,495	239,949	86,353
Gross Premium Written	43,193	31,558	69,178	18,504	10,578	168,551	62,188	22,026	425,777	374,529
Changes in Reserve for Unexpired Risk (*)	949	(13,220)	(11,148)	(14,642)	5,091	(66,606)	(47,836)	(12,763)	(160,175)	(201,633)
Gross Premium Earned	44,142	18,338	58,030	3,862	15,669	101,945	14,352	9,263	265,602	172,896
Reinsurance cost		-	-	-	-	-	-	-	-	(7,896)
Net Premium Written	44,142	18,338	58,030	3,862	15,669	101,945	14,352	9,263	265,602	165,000
Commission Receiveed	-	-	-	1,126	-	-	-	-	-	2,298
Net Income	44,142	18,338	58,030	4,988	15,669	101,945	14,352	9,263	265,602	167,298
Claims Incurred:										
Direct Claims Paid	3,312	4,583	9,775	-	16,833	27,422	-	215	62,140	27,752
Provision for Outstanding claims (IBNR)	(757)	(2,646)	(5,092)	(150)		(3,904)	(168)	(572)	(17,134)	8,805
Changes in Provision for Outstanding Claims (**)	(551)	2,658	18,547	-	(17,480)	6,232	(20,214)	(217)	(11,025)	(42,020)
Gross Claims Incurred	2,004	4,595	23,231	(150)	(4,493)	29,750	(20,382)	(574)	33,981	(5,463)
Reinsurance Claims Recovery	(507)	-	(80)					-	(586)	(5,689)
Net Claims Incured	1,497	4,595	23,151	(150)	(4,493)	29,750	(20,382)	(574)	33,394	(11,152)
Underwriting Expenses:										
Commission Paid	5,617	6,966	11,977	3,802	2,166	43,884	12,450	4,117	90,979	67,605
Changes in deferred commission	88	(1,486)	(989)	(2,925)	1,155	(23,019)	(8,053)	(2,366)	(37,595)	(34,584)
Total Underwriting Expenses	5,705	5,480	10,988	877	3,321	20,866	4,397	1,751	53,384	33,021
Total Expenses	7,202	10,075	34,139	727	(1,172)	50,616	(15,985)	1,176	86,779	21,869
Underwriting Result	36,940	8,264	23,891	4,261	16,840	51,329	30,337	8,086	178,823	145,429
Provision for Unexpired Risk- 31 DECEMBER 2013	27,159	11,734	38,133	-	7,681	57,815	-	922	143,444	90,960
Provision for Unexpired Risk- 30 JUNE 2014	26,210	24,954	49,281	14,642	2,590	124,421	47,836	13,685	303,619	292,593
* Changes in reserve for unexpired Risk	949	(13,220)	(11,148)	(14,642)	5,091	(66,606)	(47,836)	(12,763)	(160,175)	(201,633)
Gross Claims Outstanding										
Provision for Outsanding Claims- 31 DECEMBER 2013	8,401	16,627	38,849	1,250	17,480	37,727	23,049	4,585	147,968	130,078
Provision for Outsanding Claims- 30 JUNE 2014	7,850	19,285	57,396	1,250	-	43,959	2,835	4,368	136,943	88,058
** Changes in provision for outstanding claims	(551)	2,658	18,547	-	(17,480)	6,232	(20,214)	(217)	(11,025)	(42,020)