

1ST QUARTER MANAGEMENT ACCOUNT

For The Period Ended 31 MARCH 2019

Universal Insurance Plc

RC 2460

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UNIVERSAL INSURANCE PLC
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
As at 31 MARCH 2019

	NOTES	31/3/2019	31/3/2018	31-Dec-18
		N'000	N'000	N'000
Assets				
Cash and Cash Equivalents	6	230,658	237,631	420,626
Financial Assets	7	2,858,153	3,228,991	2,858,153
Trade Receivable	8	168,619	118,147	10,931
Reinsurance Assets	9	242,643	376,376	237,065
Deferred Acquisition cost	10	126,022	19,255	96,592
Other Receivable	11	1,883,305	1,753,130	1,749,145
Investment in Subsidiaries	12	2,451,741	1,576,703	2,449,516
Investment Properties	13	1,854,000	1,854,000	1,854,000
Intangible Asset	14	31,676	25,012	42,914
Property, Plant and Equipment	15	2,617,213	2,783,583	2,802,022
Statutory Deposits	16	335,000	335,000	335,000
Total Assets		12,799,030	12,307,828	13,311,617
Liabilities				
Insurance Contract Liabilities	17	960,836	730,601	1,018,179
Borrowings	18	-	-	-
Trade payable	19	25,108	22,900	21,247
Other payable	20	1,654,441	1,671,318	1,666,578
Employee benefit liability	21	4,749	2,178	4,749
Income Tax liabilities	22	20,539	68,274	39,119
Deferred tax liabilities	23	702,698	812,448	702,698
Total Liabilities		3,368,372	3,307,719	3,561,635
Equity				
Issued and paid Share capital	24. 1	8,000,000	8,000,000	8,000,000
Share Premium	24. 2	825,018	825,018	825,018
Contingency Reserves	24. 3	448,194	388,309	428,667
Fair value reserve	24. 4	1,583,838	1,949,643	1,583,838
Fixed asset revaluation reserve	24. 5	757,329	757,329	757,329
Retained earnings	24. 6	(2,183,722)	(2,920,188)	(2,191,459)
Shareholders funds		9,430,657	9,000,111	9,749,983
Other equity instruments		-	-	-
Non - controlling interests		-	-	-
TOTAL EQUITY & LIABILITIES		12,799,030	12,307,830	13,311,618

Signed on behalf of the Board of Directors on April 25, 2019



UJOATUONU BENEDICT
CHIEF EXECUTIVE OFFICER
FRC/2013/CIIN/0000003282



SAMUEL U. NDUBUISI
CHIEF FINANCE OFFICER
FRC/2013/ICAN/0000003290

Universal Insurance Plc

Statements of Comprehensive Income

For the PERIOD ENDED 31 MARCH 2019

	Notes	31/3/2019	31/3/2018
		N'000	N'000
Gross Premium written	25	650,905	346,455
Decrease/(increase) in unearned premium		132,146	(71,487)
Gross Premium Earned		783,051	274,968
Reinsurance Premium Expense	26	(12,147)	(5,712)
Net Insurance Premium Income		770,903	269,256
Fees and Commission income	27	5,598	1,690
Total Underwriting Income		776,501	270,946
<i>Insurance benefits</i>			
Claims expenses	28	(160,315)	47,147
Claims Expense Recovery from reinsurance	28	(24,085)	6,142
Change in contract liabilities	28	-	-
Net insurance benefit and claims		(184,400)	53,289
Underwriting Expenses			
Acquisition expenses	29	(64,568)	(36,879)
Maintenance expenses	29	(66,876)	(19,845)
Total Underwriting Expenses		(131,443)	(56,724)
Underwriting Profit/(Loss)		460,657	267,511
Investment income	30	52,840	27,495
Other operating income		-	-
Total investment income		52,840	27,495
Net Income		513,497	295,006
Impairment charges	31 (i)	-	-
Net realised gains/(loss) on financial assets	31 (ii)	-	-
Net fair value gain/(loss) on investment properties	31 (ii)	-	-
Other operating and administrative expenses	32	(452,059)	(163,053)
Total Expenses		(452,059)	(163,053)
Result of operating activities		61,438	131,953
Interest expense	33	-	-
Profit or (Loss) before Taxation		61,438	131,953
Income Tax Expense/ (Credit)		(14,438)	(13,855)
Profit or Loss after Taxation		47,000	118,098
Profit or Loss for the period			
Other comprehensive income /(loss)			
Revaluation surplus on PPE			
Total other comprehensive income			
Total comprehensive income / (loss) for the year			
Profit attributable to:			
Equity holders of the Company		47,000	118,098
Non-controlling interest		-	-
Profit/(loss) for the period		47,000	118,098
Other Comprehensive income			
<i>Items within OCI that may be reclassified to the profit or loss;</i>			
Fair value changes in AFS financial assets	24.4	-	-
Deferred tax impact of changes in AFS financial assets	23	-	-
<i>Items within OCI that will not be reclassified to the profit or loss;</i>			
PPE revaluation gains	24.5	-	-
Deferred tax impact of revaluation gains	23	-	-
Other comprehensive income for the period		-	-
Total comprehensive income		47,000	118,098
Total comprehensive income attributable to:			
Equity holders of the company		47,000	118,098
Non-controlling interests		-	-
Total comprehensive income for the period		47,000	118,098
Earnings per share-(basic and diluted)	34	0.29	0.74

THE UNIVERSAL INSURANCE PLC

UNDERWRITING REVENUE ACCOUNT FOR THE PERIOD ENDED 31 MARCH 2019

	GENERAL							31/03/2019 N'000	31/03/2018 N'000	
	MOTOR N'000	FIRE N'000	ACCIDENT N'000	BOND	ENGINEERING	OIL & GAS	AVIATION			
Direct Premium Written	58,165	198,978	105,289	39,458	3,093	157,291	30,353	16,794	609,420	318,408
Reinsurance Accepted	6,642	12,918	3,680	1,111	9,198	-	1,496	6,441	41,484	28,048
Gross Premium Written	64,806	211,896	108,969	40,568	12,291	157,291	31,849	23,234	650,905	346,456
Changes in Reserve for Unexpired Risk (*)	(6,078)	68,750	8,180	20,332	23,945	16,316	(12,347)	13,048	132,146	(71,487)
Gross Premium Earned	58,728	280,647	117,149	60,901	36,236	173,606	19,502	36,283	783,051	274,969
Net Reinsurance Recovery (UPR) per actuarial valuation	-	-	-	-	-	-	-	-	-	-
Reinsurance cost	(489)	(1,763)	(9,082)	(769)	-	-	-	(44)	(12,147)	(5,712)
Net Premium Written	58,238	278,884	108,067	60,132	36,236	173,606	19,502	36,239	770,903	269,257
Commission Received	2,209	493	2,768	112	-	-	-	15	5,598	1,690
Net Income	60,448	279,376	110,835	60,244	36,236	173,606	19,502	36,254	776,501	270,947
Claims Incurred:										
Direct Claims Paid	12,681	4,356	13,975	30,000	-	21,814	-	2,685	85,511	81,014
Provision for Outstanding claims (IBNR)	(8,018)	(30,496)	(1,636)	18,409	(8,106)	(5,605)	(1,646)	(7,470)	(44,568)	(23,355)
Additional charge to claims reserve per actuarial valuation										
Changes in Provision for Outstanding Claims (**)	(1,576)	7,789	21,984	68,252	5,334	13,412	(0)	4,176	119,372	(104,806)
Gross Claims Incurred	3,087	(18,351)	34,323	116,661	(2,771)	29,621	(1,646)	(608)	160,315	(47,147)
Reinsurance Claims Recovery per actuarial valuation	-	-	-	-	-	-	-	-	-	-
Reinsurance Claims Recovery	(2,582)	-	(783)	-	-	27,450	-	-	24,085	(6,142)
Net Claims Incurred	505	(18,351)	33,540	116,661	(2,771)	57,071	(1,646)	(608)	184,400	(53,289)
Underwriting Expenses:										
Commission Paid	8,232	42,689	22,304	5,403	2,487	5,446	104	7,333	93,998	25,044
Changes in deferred commission	388	(7,678)	285	(2,100)	(5,518)	(12,428)	219	(2,599)	(29,430)	11,835
Additional (DCA) per actuarial valuation report										
Maintenance expenses	8,196	8,196	8,196	8,196	8,196	8,196	8,196	9,504	66,876	19,845
Total Underwriting Expenses	16,816	43,207	30,786	11,499	5,165	1,214	8,519	14,239	131,443	56,724
Total Expenses	17,321	24,856	64,326	128,160	2,393	58,284	6,873	13,630	315,844	3,435
Underwriting Result	43,127	254,520	46,509	(67,916)	33,842	115,322	12,629	22,624	460,657	267,512
Provision for Unexpired Risk- 1 JANUARY 2019	52,393	199,290	62,339	41,812	34,156	97,562	5,853	39,047	532,451	223,384
Provision for Unexpired Risk- 31 MARCH 2019	58,471	130,540	54,159	21,480	10,210	81,246	18,200	25,999	400,305	294,872
* Changes in reserve for unexpired Risk	(6,078)	68,750	8,180	20,332	23,945	16,316	(12,347)	13,048	132,146	(71,488)
Gross Claims Outstanding										
Provision for Outstanding Claims- 1 JANUARY 2019	24,313	16,249	81,993	186,161	11,231	52,800	5,987	11,468	390,202	500,924
Provision for Outstanding Claims- 31 MARCH 2019	22,736	24,038	103,977	254,413	16,565	66,212	5,987	15,644	509,574	396,118
** Changes in provision for outstanding claims	(1,576)	7,789	21,984	68,252	5,334	13,412	(0)	4,176	119,372	(104,806)

Universal Insurance Plc
Statements of Changes in Equity (COMPANY)
for the period ended 31 March 2019

Company In millions of Nigerian naira	Share Capital	Share Premium	Revaluation reserve	Contingency reserve	Fair value reserves	Retained earnings	Total
	N'000	N'000	N'000	N'000	N'000	N'000	N'000
Balance at 1 January 2019	8,000,000	825,018	757,329	428,667	1,583,838	(2,211,195)	9,383,658
Total comprehensive income							
Profit and loss	-	-	-	-	-	47,000	47,000
Other comprehensive income							
Gain on the revaluation of land and buildings							-
Foreign currency translation difference							-
Fair value reserve (available-for-sale) financial assets							
Net change in fair value							-
Net amount transferred to profit or loss							-
Gain on the revaluation of land and buildings						-	-
Net Fair value changes in AFS financial assets						-	-
Fair value reserve derecognised on disposal							-
Transfer to contingency reserve				19,527		(19,527)	-
Other comprehensive income	-	-	-	19,527	-	(19,527)	-
Total comprehensive income for the period	-	-	-	19,527	-	27,473	47,000
Transfer during the year							
Dividends to equity holders	-	-	-	-	-	-	-
Total contribution and distributions to owners	-	-	-	-	-	-	-
Balance at 31 March 2019	8,000,000	825,018	757,329	448,194	1,583,838	(2,183,722)	9,430,657
Balance at 1 January 2018	8,000,000	825,018	757,329	355,415	1,566,217	(2,648,825)	8,855,154
Total comprehensive income for the period							
Profit or loss						634,184	634,184
Other comprehensive income							
Gain on the revaluation of land and buildings	-	-	-	-	-	-	-
Net Fair value changes in AFS financial assets	-	-	-	-	11,162	(3,349)	7,813
Fair value reserve derecognised on disposal					(669)	669	-
Transfer to contingency reserve	-	-	-	22,592		(22,592)	-
Other comprehensive income for the period	-	-	-	22,592	10,493	(25,272)	-
Total comprehensive income for the period	-	-	-	22,592	10,493	(50,544)	7,813
Balance at 31 December 2018	8,000,000	825,018	757,329	378,007	1,577,379	(2,065,185)	9,497,151

Universal Insurance Plc

Statement Of Cash Flows

For the year ended 31 MARCH 2019

	31/3/2019	31/3/2018
	N'000	N'000
Cash flows from operating activities		
Insurance premium received from policy holders, Brokers & Agents, Cedants	732,579	162,250
Commission received	5,598	1,690
Reinsurance receipts in respect of claims	(24,085)	6,142
Reinsurance premium paid	(12,147)	(5,712)
Other operating cash payments	(465,714)	(369,649)
Insurance benefits and Claims paid	(85,511)	(81,014)
Payments to intermediaries to acquire insurance contracts	(93,998)	(25,044)
Maintenance expenses	(66,876)	(19,845)
Interest Received	50,260	27,495
Dividend Income Received	-	-
Cash generated from operations	40,104	(303,687)
Company Income Tax paid	(24,132)	(10,000)
Net cash provided by operating activities	15,972	(313,687)
Cash Flows from Investing Activities		
Purchase of property, plant and equipment	(9,661)	(2,218)
Purchase of Intangible Assets	(13,284)	-
Purchase of Listed Equities	-	-
Investment income and other receipts	-	-
Unlisted AFS Disposed	-	-
Net Cash provided by investing activities	(22,945)	(2,218)
Cash Flows from Financing Activities	-	-
Proceeds from borrowings	-	-
Net cash provided by financing activities	-	-
Net Increase/(decrease) in cash and cash equiv.		
Cash and Cash equivalent at the beginning	237,631	553,536
Net increase/decrease in cash and cash equivalents	(6,973)	(315,905)
Cash and Cash equivalent at the end of period	230,658	237,631

UNIVERSAL INSURANCE PLC

**COMPUTATION OF SOLVENCY MARGIN
AS AT 31 March 2019**

	TOTAL	Inadmissible	Admissible
	N'000	N'000	N'000
1 ADMISSIBLE ASSETS			
Cash and bank balances	230,658		230,658
Financial Assets - Quoted	612,182		612,182
Financial Assets - Unquoted	2,245,971	516,420	1,729,551
Trade Receivable	168,619		168,619
Reinsurance Assets	242,643		242,643
Deferred Acquisition cost	126,022		126,022
Other Receivable	1,883,305	1,580,247	303,058
Investment in Subsidiaries	2,451,741	2,451,741	-
Investment Properties	1,854,000	816,000	1,038,000
Intangible Asset	31,676	31,676	(0)
Property, Plant and Equipment	2,617,213		2,617,213
Statutory Deposits	335,000		335,000
A	12,799,030		7,402,946
Insurance Contract Liabilities	960,836		960,836
Trade payable	25,108		25,108
Other payable	1,654,441		1,654,441
Employee benefit liability	4,749		4,749
Income Tax liabilities	20,539		20,539
Deferred tax liabilities	702,698	702,698	0
	3,368,372		2,665,674
Less Non Admissible Liabilities:			-
Due to other insurance and reinsurance companies			
B	3,368,372		2,665,674
Solvency Margin (A-B)	C		4,737,271
15% of Net Premium (770,903 *15%)	D		115,635
Minimum required paid up capital	E		3,000,000

Basis for conclusion:

The solvency margin arrived at in C above shall not be less than 15 per centum of the net premium income D or the minimum paid-up capital E which ever is greater.

Conclusion:

The company is solvent since its solvency margin of N8.008 billion is higher than the minimum paid up capital of N3.00 billion.

Universal Insurance Plc
Notes to the financial statements
For the PERIOD ended 31 March 2019

1 General Information:

The financial statements of the company for the period ended 31 March were authorised for issue in accordance with a resolution of the Directors. The company is a public limited company incorporated and domiciled in Nigeria. The corporate head office is located at 8, Gbagada Expressway Anthony, Lagos.

The Company is principally engaged in the business of providing risk underwriting, related financial services and hospitality services to its customers.

2 Summary of significant accounting policies:

The principal accounting policies applied in the preparation of these financial statements are disclosed.

3 Critical accounting estimates and judgements:

The company makes estimates and assumptions that affect the reported amounts of assets and liabilities within the period. Estimates and judgements are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

3. (i) Fair value of financial assets:

Available-for-sale financial assets are deemed to be impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgement. In making this judgement, group evaluates the normal volatility in share price, the financial health of the investee industry and sector performance, technological changes and cashflow among other factors.

The fair value of financial instruments where no active market exists or where quoted prices are not available are determined by using valuation techniques. In these cases, the fair values are estimated from observable data derived for that instrument and valued in the case of the group, by applying the ruling exchange rate at close of business.

3. (ii) Liabilities arising from insurance contract:

Liabilities for unpaid claims are estimated on case by case basis. The reserves made for claims fluctuate based on the nature and severity of the claim reported. Claims incurred but not reported (IBNR) are determined using statistical analyses. The group believes that the reserves are adequate for the period.

3. (iii) Impairment or receivables:

In accordance with the accounting policy, the Company tests annually whether premium receivables have suffered any impairment on individual bases. The recoverable amounts of the premium receivables have been determined based on the incurred loss model. These calculations require the use of estimates.

4 Insurance and Financial risks management

The Company issues contracts that transfer insurance risk or financial risk or both.

4 (i) Financial risk management

The company monitors and manages the financial risks relating to the operations of the company through internal risk reports which analyse exposures by degree and magnitude of risks. These risks include market risk, credit risk and liquidity risk.

4 (ii) Market risk

Market risk is the risk of adverse financial impact as a consequence of market movements such as currency exchange rates, interest rates and other price changes. Market risks arises due to fluctuations in both value of assets and liabilities. The company has established policies and procedures in order to manage market risk.

4 (iii) Interest rate risk management

Interest rate risk is the risk that the value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The company is exposed to interest rate risk as the company invest in short term investments at fixed interest rates. Interest rate risk also exists in products sold by the company. The company manages this risk by adopting close asset/liability matchin criteria, to minimise the impact of mismatches between asset and liability values arising from interest rate movements.

4 (iv) Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the company. The areas of exposure to credit risk for the company are in relation to loans on intermediaries and advance payment for services

The company has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral where appropriate, as a means of mitigating the risk of financial loss from defaults. Loans and receivables from intermediaries and suppliers generally do not have a credit rating.

4v Liquidity risk

Liquidity risk is the risk that the company cannot meet its obligations associated with financial liabilities as they fall due. The company has adopted an appropriate liquidity risk management framework for the management of the company's liquidity requirements. The company manages liquidity risk by maintaining banking facilities and reserve borrowing facilities by continuously monitoring forecast and actual cashflows and matching the maturity profiles of assets and liabilities. The company is exposed to liquidity risk arising from clients on its insurance contracts. In respect of catastrophic events, there is liquidity risk from a difference in timing between claim payments and recoveries thereon from reinsurers.

Liquidity management ensures that the company has sufficient access to funds necessary to cover insurance claims, and maturing liabilities. The company's assets contain marketable securities which could be converted into cash when required.

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5 Insurance Risks management

The company accepts insurance risk through its insurance contracts and certain investments contracts where it assumes the risk of loss from persons or organisations to the underlying loss.

The company is exposed to the uncertainty surrounding the timing.

The company manages its risk via its underwriting and reinsurance strategy within an overall risk management framework. Pricing is based on assumptions which have regard to trends and past experience. Exposures are managed by having documented underwriting limits and criteria. Reinsurance is purchased to mitigate the effect of potential loss to the company from individual large or catastrophic events and also to provide access to specialist risks and to assist in managing capital. Reinsurance policies are written with approved reinsurers on either a proportional or excess of loss treaty basis.

The company writes general insurance businesses. The most significant risks arise from persistency, longevity, morbidity, expense variations and investment returns. Concentration of risk may arise from geographic regions, epidemics, accumulation of risks and market risk.

5 (i) Capital Management

The company manages its capital to ensure that the company will be able to continue as a going concern and comply with the regulators' capital requirements of the markets in which the company operates while maximising the return to stakeholders through the optimisation of the debt and equity balance. The capital structure of the company consists of equity attributable to equity holders of the parent, comprising issued capital, reserves and retained earnings. Reinsurance is also used as part of capital management.

6	Cash and Cash Equivalents	31-03-2019	31-03-2018
		N'000	N'000
	This comprises of:		
	Cash In Hand	129,411	16,150
	Current Account Balances	52,036	155,993
	Placement with banks	49,211	65,488
	Total	230,658	237,631
7	Financial asset		
	This comprises of:		
	Financial assets at fair value through profit or loss	612,182	617,245
	Available-for-sale financial assets	2,245,971	2,611,776
	Financial assets	2,858,153	3,229,021
	Current	617,215	617,245
	Non-current	2,239,842	2,611,776
(a)	Financial assets at fair value through profit or loss		
	<i>Listed Equity securities</i>		
	Balance as at January 1	612,182	617,851
	Addition during the year	-	-
	Disposal during the year	-	-
	Fair value gain/(loss)	-	-
	Foreign Exchange gain/(loss)	-	-
	Net impairment gain/(loss)	-	-
	Balance as at 31 March	612,182	617,851

Market value of Quoted Investment

As at January 1	-	2,611,776
As at 31 March	-	-
Fair value gain/(loss)	-	2,611,776

(b)	Available-for-sale financial assets		
	<i>Unlisted Equity securities</i>		
	Balance as at January 1	2,245,971	2,611,776
	Addition during the year	-	-
	Disposal during the year	-	-
	Fair value gain/(loss)	-	-
	Foreign Exchange gain/(loss)	-	-
	Net impairment gain/(loss)	-	-
	Balance as at 31 March	2,245,971	2,611,776

Investments in MTN Nigeria were fair valued using the closing exchange rates applicable to their respective balances as at 30 September. A fair value gain/(loss) of =N=0Million (2017 (11,162 Million)) derived has been considered in the report.

8	Trade Receivables		
	Insurance receivables	168,619	118,147
	Net impairment gain/(loss)	-	-
		168,619	118,147
	Trade receivables	-	-
	Net impairment gain/(loss)	-	-
		-	-
	Balance end of year	168,619	118,147
	Current	168,619	118,147
	Non-current	-	-

8.1 Insurance receivables

Premium receivable from agents, brokers and intermediaries

Due from agents	-	-
Due from brokers	7,385	2,982
Due from insurance companies	161,234	115,165
Due from insurance companies	-	-
	168,619	118,147

8.1a Movements on the allowance for impairment of receivables arising out of direct insurance arrangements are as follows:

At beginning of year	-	-
Provision for impairment	-	-
Amount written off during the year as uncollectible	-	-
At end of year (31 March 2019)	-	-

9	Reinsurance Assets	31-03-2019	31-03-2018
		N'000	N'000
	Reinsurance Prepaid	5,859	1,139
	PREPAID MINIMUM AND DEPOSIT (M & D) Oil & Gas/Treaty	19,499	21,635
	REINSURANCE RECOVERY ON CLAIMS(IBNR)	151,725	297,396
	REINSURANCE RECOVERY ON (UPR)	65,561	56,207
	Total Reinsurance Assets	242,643	376,377
	ALLOWANCE FOR IMPAIRMENT	-	-
		242,643	376,377
	Current	242,643	376,377
	Non-current	-	-

9.1	IMPAIRMENT:		
	Minimum and Deposit (M & D)	-	-
	REINSURANCE RECOVERY ON CLAIMS(IBNR)	-	-
	REINSURANCE RECOVERY ON (UPR)	-	-
		-	-

9.2	Movements on Reinsurance Assets are as follows:		
	At the beginning of the year	-	-
	Additions during the year	-	-
	Amortised in the year (Reinsurance expenses)	-	-
	Balance at the end of the year	<u>-</u>	<u>-</u>
9.3	Movement in Reinsurance Share of outstanding Claims and IBNR		
	Balance at the beginning of the year	-	-
	Increase/(Decrease) during the year	-	-
	Balance at the end of the year	<u>-</u>	<u>-</u>
9.4	Movement in Reinsurance Share of Recoverable on Claims Reserve		
	Balance at the beginning of the year	-	-
	Increase/(Decrease) during the year	-	-
	Allowance for impairment	-	-
	Balance at the end of the year	<u>-</u>	<u>-</u>

There were no indicators of impairments for re-insurance assets as balance are set-off against payable from retrocession at the end of every quarter
Reinsurance receivables are to be settled on demand and the carrying amount is not significantly different from the fair value

10 Deferred acquisition

Deferred acquisition costs represent commissions on unearned premium relating to the unexpired period of risks and comprise:

	31-03-2019	31-03-2018
	N'000	N'000
Motor	6,083	2,834
Fire	47,742	4,717
General accident	12,464	3,764
BOND	8,224	5,264
ENGINEERING	13,133	1,004
OIL & GAS	27,778	3
AVIATION	(138)	9
Marine	10,736	1,659
Additional (DCA) per actuarial Valuation Report	-	-
	<u>126,022</u>	<u>19,254</u>

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10.1 Movement in deferred acquisition cost

At beginning of year	19,254	24,313
Changes during the year	106,768	(5,058)
At end of year	<u>126,022</u>	<u>19,255</u>
Due within 12 months	-	19,254
Due after more than 12 months	-	-

10.1a Additional (DCA) per actuarial valuation Report

Motor	-	-
Fire	-	-
General accident	-	-
BOND	-	-
ENGINEERING	-	-
OIL & GAS	-	-
AVIATION	-	-
Marine	-	-
	<u>-</u>	<u>-</u>

11 Other Receivables and prepayments

The balance is analysed as follow:

Prepayment	257,326	130,234
Other loans and receivables	2,328,715	2,327,632
Other loans and receivables from related parties	35,960	33,960
Stock of raw materials	-	-
	<u>2,622,000</u>	<u>2,491,826</u>
Impairment of other loans and receivables	<u>(738,695)</u>	<u>(738,695)</u>
Balance at period end	<u>1,883,305</u>	<u>1,753,131</u>
Current	284,363	154,188
Non-current	1,598,942	1,598,942

11. (i) Other loans and receivables

Staff Debtors	6,549	5,486
Staff Share Loan	1,598,942	1,598,942
Deposit for properties (reclassified from inv. Properties) (11(v))	720,000	720,000
Other receivables	<u>3,223</u>	<u>3,203</u>
	2,328,715	2,327,631
Impairment of other loans and receivables	-	-
	<u>2,328,715</u>	<u>2,327,631</u>

11 (ii) Staff Share Loan:-

The amount is made up of African Alliance Insurance Company Plc share purchased during the Private Placement exercise on behalf of staff of the company.

11. (iii) Other loans and receivables due from related parties

Due from related parties	<u>35,960</u>	<u>33,960</u>
	35,960	33,960
Impairment of due from related parties	-	-
	<u>35,960</u>	<u>33,960</u>

31-3-2019	31-3-2018
N'000	N'000

Balance beginning of year	(738,695)	(738,695)
Impairment of other loans and receivables	-	-
Impairment of receivables due from related parties	-	-
Balance at period end	<u>(738,695)</u>	<u>(738,695)</u>

11. iv

In December 2007, Universal Insurance Plc paid for 20 units of Houses to be developed by Minaj Holdings Limited in the Vine Garden Estate Abuja. Commencement of this project is doubtful. Effort is being made to recover the fund as development of the property is no longer feasible. Minaj Holdings Limited, (the developer) have confirmed that the project was stalled and Union Bank of Nigeria eventually sold the debt to the Asset Management Corporation of Nigeria (AMCON). Universal Insurance Plc have registered their interest with AMCON and is waiting response while still in discussion with Minaj Holdings Limited. This amount has been fully provided for in the financial statement.

12 Investment in subsidiaries	31-03-2019	31-03-2018
This comprises of investment in:	N'000	N'000
Molit Hotels & Catering Services Limited (a)	-	-
Universal Hotels Limited (b)	2,451,741	2,040,199
	-	(463,496)
Investment in subsidiaries	<u>2,451,741</u>	<u>1,576,703</u>

12 (i) The movement in impairment charge is as follow:-

	31-03-2019	31-03-2018
	N'000	N'000
Molit Hotels & Catering Services Limited	-	-
Universal Hotels Limited	-	(463,496)
	-	(463,496)

12 (a) Universal Hotels Limited
The company was established to carry on the business of providing hotel, accommodation, tourist and hospitality activities. Universal Insurance Plc has 100% investments in the company.

13 Investment properties		
Oyigbo Garden Avenue estate	513,000	513,000
Rumudumu For Model Estate	816,000	816,000
Others	175,369	175,369
MOLIT MALL	525,000	525,000
	<u>2,029,369</u>	<u>2,029,369</u>
Impairment loss on investment properties	(175,369)	(175,369)
	<u>1,854,000</u>	<u>1,854,000</u>

Investment properties represent buildings and un-developed landed properties acquired for subsequent disposal in the near future and not occupied substantially by the company or members of the group of the holding company. They are not subjected to periodic charges for depreciation. Valuation was carried out at point of purchase and this value has been carried at transition as fair value of the investment with provision made for impairment on Vine Estate investment as project development is yet to commence. Other investments have been fully provided for under NGAAP.

	Balance as at Jan 1	Addition	Disposal	Reclassification	Transfer	Revaluation Gain	Impairment	Balance as at March 31
13.a Movement of Assets								
1 Oyigbo Garden Avenue Estate	480,000	-	-	-	-	33,000	-	513,000
2 Rumudumu For Model Estate	816,000	-	-	-	-	-	-	816,000
3 Others	-	-	-	-	-	-	-	175,369
4 Molit Mall	500,000	-	-	-	-	25,000	(175,369)	349,631
Total	<u>1,796,000</u>	-	-	-	-	58,000	-175,369	<u>1,854,000</u>

13 a. Assets In The Name of Conau Limited:	N'000	N'000
	Amount	Amount
Rumudumu Model Estate Portharcourt	816,000	684,118

These assets were introduced by Conau Limited in 2007 during the recapitalisation exercise, with deeds assigning the properties to Universal Insurance Plc.

Status of Perfection of Title:
The firm of IBOM Partners, a firm of attorneys, solicitors, fraud examiners & legal consultants have been appointed to commence the process of perfecting the title to the properties in the name of Universal Insurance Plc.

14 Intangible Assets		
	31-03-2019	31-03-2018
	N'000	N'000
Cost		
Balance, beginning of period	51,884	36,989
Additions	13,284	5,849
Transferred from PPE (computer)	-	-
Balance, end of period	<u>65,168</u>	<u>42,838</u>
Accumulated amortisation		
Balance, beginning of period	23,969	16,439
Amortisation expense/impairment charge	9,523	1,387
Transferred from PPE (computer)	-	-
Balance, end of period	<u>33,492</u>	<u>17,826</u>
Net book amount		
End of period	<u>31,676</u>	<u>25,012</u>

The intangible assets of the company comprised of computer software. The computer softwares are accounted for using the cost model of IAS 38 i.e. cost less accumulated amortization and less accumulated impairment. The amortization is charged to the income statement in line with the Company's policy.

15 Property, plants and equipments						
	Land& Building	Plant & Machinery	Furniture and Fittings	Motor Vehicles	Computer Hardware	Total
	N'000	N'000	N'000	N'000	N'000	N'000
Cost/Revalued amount						
Balance, beginning of period	3,360,675	25,888	94,736	279,351	16,310	3,776,960
Additions during the year	-	6,495	2,945	-	221	9,661
Disposals	-	-	-	-	-	-
Revaluation	-	-	-	-	-	-
Balance, end of period	<u>3,360,675</u>	<u>32,383</u>	<u>97,681</u>	<u>279,351</u>	<u>16,531</u>	<u>3,786,620</u>
Accumulated depreciation						
Balance, beginning of period	731,995	10,929	74,968	-	7,072	1,056,755
Charge for the year	67,214	3,136	2,437	38,212	1,653	112,652

On Disposal	-	-	-	-	-	-	-	
Balance, end of period	799,209	14,064	77,405	270,004	8,725	1,169,407		
Netbook value as at 31 March 2019	2,561,466	18,319	20,276	9,347	7,806	2,617,213	-	
Netbook value as at 1 JANUARY 2018	2,628,679	14,960	19,769	-	47,560	9,237	2,720,204	
15.a(ii) Movement in Land & Building (Group)	at Jan 1	Addition	Disposal	Reclassification	Transfer	Revaluation	impairment	31 March
Property at Ridgeway Station Road Enugu	505,680.00	-	-	-	-	-	107,174	398,506
Property at New Owerri Road Behind CBN, Owerri	1,336,316.00	-	-	-	-	-	299,560	1,036,756
Property at no 2 Emole Street Enugu	100,500.00	-	-	-	-	-	21,708	78,792
49A,50A,51A,52A and 53A city Layout Enugu	805,000.00	-	-	-	-	-	169,417	635,583
Eliowahani Shell estate, Obior Akpor LGA, Portharcourt	355,680.00	-	-	-	-	-	66,986	288,694
Land at Awka ,Anambra State	257,500.00	-	-	-	-	-	16,738	240,762
Total	3,360,676	-	-	-	-	-	681,583	2,679,093
16 Statutory deposit	31-03-2019	31-03-2018						
	N'000	N'000						
Statutory deposit	335,000	335,000						
Total	335,000	335,000						
Non-current								
Statutory deposit represents the amount deposited with the Central Bank of Nigeria in accordance with Section 10 (3) of the Insurance Act, CAP I17 LFN 2004.								
17 Insurance Contract Liabilities	31-03-2019	31-03-2018						
Aggregate Insurance Contract Liabilities								
Unearned Premium	400,305	223,384						
Outstanding Claims	509,574	500,924						
IBNR	50,957	62,968						
Total	960,836	787,276						
17.a(i) Age Analysis of Outstanding Claims:								
0 - 90days	59,750	48,232						
91 - 180days	138,103	70,018						
181 - 270days	38,145	23,229						
271 - 365days	55,454	12,709						
366 Days and Above	20,586	80,594						
Total	312,038	234,782						
Movement								
Reserve for Unearned premium	N'000	N'000	N'000					
Motor	58,471	25,912	25,615					
Fire	130,540	34,603	23,362					
General Accident	54,159	62,690	14,985					
BOND	21,480	45,487	33,126					
ENGINEERING	10,210	12,555	8,354					
OIL & GAS	81,246	18,904	146,133					
AVIATION	18,200	3,270	35,259					
Marine	25,999	8,020	8,038					
Additional charge (UPR) per actuarial valuation	-	-	-					
Gross Unearned Premium Reserve	400,305	211,442	294,872					
Reinsurance element in UPR	-	-	-					
Net Unearned Premium Reserve	400,305	211,442	294,872					
Reinsurance recovery on UPR per actuarial valuation	-	-	-					
Net Unearned Premium Reserve	400,305	211,442	294,872					
Reserve for Outstanding Claims								
Motor	22,736	18,812	16,247					
Fire	24,038	46,838	27,243					
General Accident	103,977	88,939	74,115					
BOND	254,413	263,206	237,743					
ENGINEERING	16,565	3,694	5,427					
OIL & GAS	66,212	23,277	27,334					
AVIATION	5,987	4,497	5,508					
Marine	15,644	6,954	2,500					
Add 10% IBNR	509,574	456,217	396,117					
Additional charge to claims reserve (IBNR) as per valuation	50,957	45,622	39,612					
Total	560,531	501,839	435,729					
Gross claim reserve	560,531	501,839	435,729					
Reinsurance projection on IBNR	-	-	-					
Net Claims reserve	560,531	501,839	435,729					
Gross Insurance Contract Liabilities	960,836	713,281	730,601					
Net Insurance Contract Liabilities	960,836	713,281	730,601					
17 b. Hypothetication of investment/assets	31-03-2019	31-03-2019	31-03-2019	31-03-2018	31-03-2018	31-03-2018		
	total	Insurance	Shareholder's	total	Insurance	Shareholder's		
	Funds	Funds	Funds	Funds	Funds	Funds		
	N'000	N'000	N'000	N'000	N'000	N'000		
Cash and Cash Equivalents	230,658	95,650	135,008	237,631	90,539	147,092		
Financial Assets: Quoted	612,152	252,325	359,857	617,215	154,463	462,752		
Financial Assets: UnQuoted	2,245,971	-	2,245,971	2,611,776	56,675	-		
Trade Receivable	168,619	-	168,619	118,147	-	118,147		
Reinsurance Assets	242,643	-	242,643	376,376	-	376,376		
Deferred Acquisition cost	126,022	-	126,022	19,255	-	25,516		
Other Receivable	1,883,305	-	1,883,305	1,753,130	-	1,753,130		
Investment in Subsidiaries	2,451,741	-	2,451,741	1,576,703	-	1,576,703		
Investment Properties	1,854,000	612,861	1,241,139	1,854,000	485,599	1,368,401		
Intangible Asset	31,676	-	31,676	25,012	-	25,012		
Property, Plant and Equipment	2,617,213	-	2,617,213	2,783,583	-	2,783,583		
Statutory Deposits	335,000	-	335,000	335,000	-	335,000		
Total	12,799,030	960,836	11,838,194	12,307,828	787,276	8,971,712		
Insurance Contract Liabilities	-	960,836	-	-	787,276	-		
19 Trade payables								

Trade payables represent liabilities to agents, brokers and re-insurers on insurance contracts during the year

Reinsurance payable	25,108	22,900
Insurance payable	-	-
Other trade creditors	-	-
Balance at year end	<u>25,108</u>	<u>22,900</u>
Current	25,108	22,900

20 Other payables

	31-03-2019	31-03-2018	
This is analysed as follows:	N'000	N'000	
Due to related parties	1,613,995	1,613,995	
Provisions and accruals	40,447	57,323	(40,447)
	<u>1,654,441</u>	<u>1,671,318</u>	
Current	54,774	71,651	
Non-current	1,599,667	1,599,667	

20.1 Due to related companies

Conau Limited	-	-
African Alliance Insurance Plc	1,599,667	1,599,667
Due to other related parties	14,328	14,328
	<u>1,613,995</u>	<u>1,613,995</u>

20.1a African Alliance Insurance Plc:

This is a sister company having common directorship with Universal Insurance Plc. Universal Insurance Plc is not indebted to African Alliance Plc in any form. The amount of ₦1,598,942,000 (one billion five hundred and ninety eight million nine hundred and forty two thousand naira only) represents African Alliance Insurance Plc shares warehoused for Universal Insurance Plc staff. However Universal Insurance Plc Staff did not take up the shares. Universal Insurance Plc has written African Alliance to cancel the shares, which African Alliance Plc has accepted.

21 Employee benefit liabilities

Defined contributory scheme

The Company runs a defined contributory plan in accordance with the Pensions Reform Act where contributions are made to an approved pension fund administrator. The amount recognised as an expense for defined contribution plan in the income statement is ₦5,319(2012) and ₦5,318(2011).

	31-03-2019	31-03-2018
	N'000	N'000
Staff pension scheme	<u>4,749</u>	<u>2,178</u>
Current	4,749	2,178
Balance as per January 1	2,178	5,043
Current Service Cost	-	-
Payment during the year	-	(2,865)
Interest Expense	-	-
Actuarial Re-Measurement	-	-
Balance as per 31 March	<u>2,178</u>	<u>2,178</u>

22 Income tax payable

	31-03-2019	31-03-2018
	N'000	N'000
Per Profit and Loss Account		
Income Tax	12,286	9,897
Education Tax	1,536	2,639
Provision for NITDA Tax	614	1,320
	<u>14,438</u>	<u>13,856</u>
Deferred Taxation	-	-
Profit and Loss Account	<u>14,438</u>	<u>13,856</u>

22.2 Per Balance Sheet

Taxation		
At beginning of year	30,233	64,419
Charge for the Year	14,438	13,855
Payment during the Year	(24,132)	(10,000)
At year end	<u>20,539</u>	<u>68,274</u>

23 Deferred Tax Liability

At beginning of year	702,698	812,448
Addition during the year	-	-
Charged to profit and loss	-	-
At year end	<u>702,698</u>	<u>812,448</u>
To be recovered after more than 12 months	702,698	812,448
To be recovered in 12 months	-	-

24.1 Share capital

The share capital comprises:	31-03-2019	31-03-2018
	N'000	N'000
Authorised -		
16,000,000,000 Ordinary shares of 50k each	<u>8,000,000</u>	<u>8,000,000</u>
Issued and fully paid -		
16,000,000,000 Ordinary shares of ₦0.50k each	8,000,000	8,000,000

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24.2 Share premium

Share premium is made up of payments in excess of par value of paid-in capital. This reserve is not ordinarily available for distribution.

24.3 Contingency Reserve

Balance, beginning of period	428,667	377,916
Transfer from profit and loss	19,527	10,394
Balance, end of period	<u>448,194</u>	<u>388,310</u>

In accordance with the Insurance act, a contingency reserve is credited with the greater of 3% of total premiums or 20% of total profits after tax. This shall accumulate until it reaches the amount of greater of minimum paid-up capital or 50 percent of net premium.

24.4 Fair Value Reserve

This is the net accumulated change in the fair value of available for sale asset until the investment is derecognised or impaired.

Balance, beginning of period	1,583,838	1,949,643
Net Fair value gain/(loss) on available-for-sale unquoted equity	-	-
Net Fair Value decrecognised at disposal	-	-
Balance as at period end	<u>1,583,838</u>	<u>1,949,643</u>

24. 5. Revaluation Reserve	31-03-2019	31-03-2018
	N'000	N'000
Balance, beginning of period	757,329	757,329
Revaluation Surplus	-	-
Balance as at period end	<u>757,329</u>	<u>757,329</u>

24. 6. Retained earnings

The retained earnings represents the amount available for dividend distribution to the equity holders of the company. See statement of changes in equities for movement in retained earnings.

25	Gross Premium Income	31-03-2019	31-03-2018
		N'000	N'000
	Gross premium written		
	Direct Premium:		
	Motor	58,165	32,656
	Fire	198,978	23,950
	General Accident	105,289	19,441
	BOND	39,458	38,484
	ENGINEERING	3,093	2,592
	OIL & GAS	157,291	152,849
	AVIATION	30,353	24,632
	Marine	16,794	23,804
		<u>609,420</u>	<u>318,408</u>
	Inward Reinsurance Premium:		
	Motor	6,642	9,942
	Fire	12,916	5,160
	General Accident	3,680	2,066
	BOND	1,111	452
	ENGINEERING	9,198	7,983
	OIL & GAS	-	45
	AVIATION	1,496	1,371
	Marine	6,441	1,029
		<u>41,484</u>	<u>28,048</u>
	Gross premium written	<u>650,905</u>	<u>346,456</u>
	Changes in unearned premium		
	Motor	(6,078)	11,329
	Fire	68,750	8,228
	General Accident	8,180	35,039
	BOND	20,332	26,460
	ENGINEERING	23,945	8,999
	OIL & GAS	16,316	(129,186)
	AVIATION	(12,347)	(34,611)
	Marine	13,048	2,255
	Net change in unearned premium	<u>132,146</u>	<u>(71,487)</u>
	Change in UPR per Actuarial Valuation	-	-
	Net change in unearned premium	<u>132,146</u>	<u>(71,487)</u>
	Gross premium earned	<u>783,051</u>	<u>274,969</u>
	Reinsurance expenses	<u>(12,147)</u>	<u>(5,712)</u>
	Net insurance premium income	<u>770,903</u>	<u>269,257</u>

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26	Reinsurance expenses		
	Reinsurance costs		
	Motor	489	106
	Fire	1,763	1,612
	General Accident	9,082	356
	BOND	769	3,558
	ENGINEERING	-	-
	OIL & GAS	-	-
	AVIATION	-	-
	Marine	44	-
		<u>12,147</u>	<u>5,712</u>
	Prepaid re-insurance cost	-	-
	Reinsurance projection on IBNR	-	-
	Net Reinsurance expenses	<u>12,147</u>	<u>(5,712)</u>
	Reinsurance projection on UPR per Actuarial Valuation	-	-
	Net Reinsurance expenses	<u>12,147</u>	<u>(5,712)</u>

27	Fees and Commission Income	31-03-2019	31-03-2018
		N'000	N'000
	Motor	2,209	32
	Fire	493	484
	General Accident	2,768	107
	BOND	112	1,067
	ENGINEERING	-	-
	Marine	15	-
		<u>5,598</u>	<u>1,690</u>

Fee income represents commission received on direct business and transactions ceded to re-insurance during the year under review.

28	Claims expenses	31-03-2019	31-03-2018
		N'000	N'000
	Direct claims paid during the year	85,511	81,014
	Changes in outstanding claims	119,372	(104,806)
	Net Changes in outstanding claims per actuarial valuation	-	-
	Changes in Outstanding claims (IBNR)	<u>(44,568)</u>	<u>(23,355)</u>
	Gross claims incurred	<u>160,315</u>	<u>(47,147)</u>
	Reinsurance claims recovery	<u>24,085</u>	<u>(6,142)</u>
	Reinsurance recovery per Actuarial Valuation	<u>184,400</u>	<u>(53,289)</u>

29 Underwriting expenses

Underwriting expenses are those expenses incurred in obtaining and renewing insurance contracts. They include commissions or brokerage paid to agents or brokers and those incurred in servicing existing policies/contracts. These include processing cost, preparation of statistics and reports, and other attributable incidental costs.

	31-03-2019	31-03-2018
	N'000	N'000
Gross commission paid		
Motor	8,232	3,869
Fire	42,689	5,931
General Accident	22,304	5,462
BOND	5,403	6,447
ENGINEERING	2,487	1,185
OIL & GAS	5,446	8
AVIATION	104	14
Marine	7,333	2,127
	<u>93,998</u>	<u>25,043</u>
Changes in deferred commission		
Motor	388	1,629
Fire	(7,678)	606
General Accident	285	4,681
BOND	(2,100)	3,492
ENGINEERING	(5,518)	(406)
OIL & GAS	(12,428)	1,517
AVIATION	219	41
Marine	(2,599)	376
Additional (DCA) per actuarial Report	-	-
	<u>(29,430)</u>	<u>11,836</u>
Maintenance expenses	<u>66,876</u>	<u>19,845</u>
Underwriting expenses	<u>131,443</u>	<u>56,724</u>
Acquisition expenses	64,568	56,724
Maintenance expenses	66,876	-
	<u>131,443</u>	<u>56,724</u>
30 (i) Investment income		
Investment income attributable to policyholders	-	-
Investment income attributable to shareholders	<u>52,840</u>	<u>27,495</u>
	<u>52,840</u>	<u>27,495</u>
	105,679	-
(b) Investment income attributable to shareholders		
Dividend - Quoted and unquoted investments	-	-
Gains on sales of shares	-	-
Interest on call deposits	50,260	27,495
Exchange gain/(loss)	-	-
Profit/(loss) on disposal of fixed assets	-	-
Rental Income	1,969	-
Other income	611	-
	<u>52,840</u>	<u>27,495</u>
(b.1) Other income :		
Interest on Staff Loan	-	-
Rental	-	-
Bank Interest	-	-
	<u>-</u>	<u>-</u>
31 (i) Allowances for impairment;		
On trade receivables	-	-
on other receivables	-	-
on stock of raw materials	-	-
Impairment Recovery on Mollit Hotel	-	-
on other payable	-	-
	<u>-</u>	<u>-</u>
Net impairment recovery	-	-
31 (ii) NET Fair Value Gains/(Loss)		
On Investment properties	-	-
On Financial Assets	-	-
NET Fair Value Gains/(Loss)	<u>-</u>	<u>-</u>
32 Other operating and administrative expenses		
(i) Employee benefits expense		
Staff cost	41,010	35,590
Contributions to defined pension scheme	-	-
Other staff costs	210,979	44,785
	<u>251,989</u>	<u>80,375</u>
(i.a) Other staff costs		
SEVERANCE PACKAGE	180,000	-
TEMPORARY STAFF SALARIES	743	1,788
STAFF TRAINING & ENTERTAINMENT	3,346	34,618
STAFF OTHER BENEFITS	18,296	105,456
LEAVE ALLOWANCE	7,679	23,383
STAFF GRATUITY	915	26,112
NIGERIA SOCIAL INS TRUST FUND	-	5,380
STAFF GPA INS	-	1,383
	<u>210,979</u>	<u>198,120</u>
(ii) Management expenses comprise;		
Bank charges	74	172
Other charges and expenses	25,923	29,339
General maintenance and running costs	30,121	12,426
Legal and professional fees	21,663	11,901
Audit fees	-	-
Insurance supervision fees	115	33
Depreciation	112,652	27,419
Amortisation of Intangible Assets	9,523	1,387
Interest on overdrafts	-	-
Cost of sales - Hotels	-	-
Other operating expenses	200,070	82,677
Other operating and administrative expenses	<u>452,059</u>	<u>163,052</u>
	31-03-2019	31-03-2018
	N'000	N'000

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(ii.a) Other charges and expenses		
OTHER PROFESSIONAL CHARGES	-	-
TRANSPORT ALLOWANCE	-	896
STAFF GPA INS	-	-
TERMINAL PAY	-	7,472
HOTEL ACCOMMODATION	339	28,948
ANNUAL GENERAL MEETING	-	332
SECURITY EXPENSES	95	3,484
ADJUSTER/ENGINEERS FEES H/O	-	-
RENT & RATES - ABAKALIKI	-	11,649
ENTERTAINMENT	985	33
SUPERINTENDENT/SURVEYORS FEES H/O	-	2,021
ADVERTISEMENT	612	4,572
NEWSPAPERS & PERIODICALS	-	7,671
TELEPHONE BILLS	735	1,329
POSTAL BOX CHARGES	-	716
INTERNET CONNECTIVITY	1,766	-
BUSINESS PROMOTION	-	4,157
PRINTING COST	3,986	-
STATIONERY COST	-	9,340
LOCAL GOVT. LEVIES	75	5,927
VALUE ADDED TAX	-	1,020
LEVY/FEE/PENALTY	-	13,100
DIRECTORS EXPENSES	-	6,479
DIRECTORS SITTING ALLOWANCES	2,270	-
ASSETS INSURANCE EXPENSES	-	-
MEDICAL MGT FEE	-	-
STAFF GPA INS	-	-
FILING FEE	-	-
DIRECTORS FEES	-	-
STAFF GRATUITY	-	-
GIFTS	-	-
INDUSTRIAL TRAINING FUND LEVY	2,500	3,317
OFFICE CLEANING EXPENSES	5	204
CAQR TRACKING	-	-
CHRISTMAS GIFT	570	2,563
SUBSCRIPTIONS TO PROFESSIONAL BODIES	1,300	45
DONATIONS	-	-
NIA LEVIES	5,961	4,468
MEDICAL EXPENSES	2,613	4,222
GIFTS	1,494	-
REPAIRS & MAINTENANCE OTHER FITTINGS	131	-
REFUND OF EXAM EXPENSES	-	-
WATER BILL	-	-
ENTERTAINMENT ALLOWANCE	-	-
ASSETS INSURANCE EXPENSES	-	-
EXCHANGE VARIANCE A/C	-	-
POSTAGES & COURIER	488	717
INTEREST ON LOANS	-	-
OVERSEAS TRAVEL EXPENSES	-	2,569
SERVICE CHARGE - ABUJA	-	-
RENT & RATES - ENUGU	-	-
ABIA STATE COMPULSORY INS SCHEM 1	-	-
TRAINING		
	25,923	127,251

33 Interest expense
Interest expense represents finance cost recognized on the bank loan during the year under review.

Earnings per share	31-03-2019	31-03-2018
	N'000	N'000
Profit attributable to equity holders	47,000	118,098
Weighted average number of ordinary shares in issue (in thousands)	16,000,000	16,000,000
Basic earnings per share (kobo per share)	0.29	0.74

The calculation of basic earnings per share at 31 December 2018 was based on the profit attributable to ordinary shareholders and weighted average number of ordinary shares

35 Related parties

35.1 Universal Hotels Limited
This is a subsidiary of the company.

35.2 Related party transactions

Related party	transaction
Conau Limited	Business acquisition
African Alliance Insurance Plc	Insurance policy

a. Employees

The average number of persons employed by the Company during the year was as follows:

	31-03-2019	31-03-2018
	Number	Number
Executive directors	3	2
Management	14	25
Non-management	68	55
	85	82